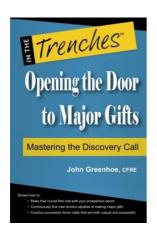
Get Book

OPENING THE DOOR TO MAJOR GIFTS: MASTERING THE DISCOVERY CALL



CharityChannel Press. Paperback. Condition: New. 114 pages. Dimensions: 9.1in. x 6.1in. x 0.6in.If you are not feeding new prospective major gift donors into your pipeline on a regular and systematic basis, sooner or later your efforts are going to stall. So, whether you are new to fundraising or have been active in the profession for years, this is a resource that can help you build new relationships and add good prospects to your portfolio. The book provides specific strategies that...

Read PDF Opening the Door to Major Gifts: Mastering the Discovery Call

- Authored by John Greenhoe
- Released at -



Filesize: 1.56 MB

Reviews

This sort of book is every little thing and got me to searching ahead and a lot more. This can be for all those who statte there was not a well worth reading through. I am just easily could possibly get a delight of reading through a published pdf.

-- Floy Rolfson

An incredibly great ebook with perfect and lucid answers. It really is rally exciting through studying time period. You wont feel monotony at at any time of the time (that's what catalogs are for relating to when you question me).

-- Victoria Wolff DVM

A superior quality book and also the font employed was fascinating to learn. I could possibly comprehended almost everything using this created e publication. You wont sense monotony at at any time of your respective time (that's what catalogs are for about should you ask me).

-- Lucile Morissette